

Why We Are Here Today

- Align assumptions with current reality
- Confirm Accola's financial strength today
- Prepare the Board for governance work ahead
- This is a framing conversation — not a decision point



What We Knew at the Start

Replacing a one-time \$5M gift within five years was always a stretch

CSJ gift provided runway to replace Province support

Assumption was intentional and aspirational

YTD Fundraising: Results vs. Plan

- FY Contributed Revenue
Goal: \$940,000
- YTD Contributions (as of
12/31): \$328,756
- YTD Budget Target:
\$638,934
- ~52% of YTD goal achieved
(consistent with prior year)
- Primary variance: grant
revenue expectations



Asset Position: Strength with Complexity

Total Assets: ~\$28M

Investment Assets: ~\$26M

~\$19M unrestricted / board-designated

~\$7.6M restricted

No immediate liquidity risk; more than one year of runway

From Foundation Model to Operating Nonprofit

- Assets accumulated under a foundation model
- Accola is now a spiritually driven service-delivery organization
- Startup complexity underestimated
- Staff resistance underestimated
- External funding environment tightened



Why Asset Rigidity Creates Risk

- Asset rigidity can limit grant eligibility
- It can slow capacity-building
- It increases short-term pressure
- Revenue diversification requires time and capacity



How Assets Support — Not Replace — Revenue Growth

- Assets provide financial flexibility
- Flexibility enables capacity-building
- Capacity enables revenue diversification
- Revenue growth reduces long-term asset reliance



Momentum Already Underway



Why Capacity Matters Right Now

- Accola is still in a capacity-building phase
- Reducing capacity would slow future revenue growth
- Stability and flexibility enable success



Generative Questions for Board Discussion



How should Accola steward assets for mission and sustainability?



What does fiduciary responsibility mean and require in this moment?



How should Accola balance short-term stability with long-term growth?



Under what conditions does protecting capacity reduce risk?